



RELISM

Refurbished Equipment from the Lifesaving Innovators





Built by Physio-Control. Refurbished by Physio-Control.

More than you expect from refurbished technology, RELI products are renewed to their original highest standards by Physio-Control—the market leader in monitor/defibrillator and related services. RELI is a relationship built on service, innovation and trust. RELI is another chance to put simple, powerful, effective technology in the hands of the bystanders, first responders, and clinical professionals who can help save a life.

Each pre-owned Physio-Control product we offer is designed—and expertly refurbished—to respond to the needs of patients at the scene of an emergency, in the care of EMS, and in the hospital environment.

There is a difference

Excellence

It's this simple: Physio-Control products are among the highest-quality devices on the market, and Physio-Control is better qualified than anyone else to refurbish our own medical equipment. No other refurbishment process meets the rigorous quality system in place at Physio-Control. Only RELI.

Expertise

Our unique, performance-driven inspections, expert-trained refurbishing teams, access to original manufacturer parts and service records, and exclusive knowledge of design improvements and fixes mean that no one can ensure the quality, reliability, or safety of our refurbished products like we can.

Experience

Physio-Control creates and maintains the equipment in our RELI program in partnership with our customers. When that Physio-Control device is being used in the field or the ED, what stands behind it? If it's a RELI product, a world of experience. Only our service team is trained to the highest levels on the very devices we resell, and features an average technician tenure of 14 years—the longest in the industry.

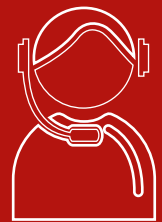
Analyze



Refurbish



Support



Our unique, RELI process

We know we're not the only company to offer previously owned equipment. At Physio-Control, it's our process of creating RELI refurbished equipment that sets us apart.



Eligible refurbishment candidates identified

- Review device service history
- Check device is current with technical service updates
- Product with questionable service history is removed from process



Qualified product enters refurbishment process

- Decontamination procedure*
- Parts replaced with OEM parts where needed by factory trained technicians
- All wear items replaced*
- Update to latest operating software
- Calibrated and tested to the same standard as new devices



Qualified product is purchased

- Post-purchase technical support
- Field service

**These steps not unique to RELI from Physio-Control*

Refurbishing: the reality

Reality check 1:

Factory-trained technicians

The only technicians trained to work on our equipment are the experts on our team. To help meet the FDA's quality system regulations, we ensure that both our field and factory technicians meet the highest standards through strict training regimens. This training and experience with Physio-Control technology means they are uniquely able to evaluate the quality of the equipment entering our refurbishment process and conduct the inspections needed to complete the process.

Reality check 2:

Technical service

Only Physio-Control has an extensively trained field service team ready to provide onsite support of your equipment. Our in-house technical support team is ready to answer your questions about the operation and features of all our RELI equipment. And we offer the same service agreements for our RELI devices as we do for new Physio-Control equipment.

Reality check 3:

Brand names

What's in a name? Not much, unless your partner has the processes and experience to support it. Every RELI-branded product has been extensively tested through our unique process, and has been verified by our technical team to have enough life in its critical components to give you years of valuable service. In addition, all RELI devices are delivered with our latest operating software. When you see the RELI name, you know exactly what you're getting.

Reality check 4:

Pricing

Price matters, and we know it. What matters just as much is knowing the value of your purchase. Buying a RELI device means you get premium Physio-Control technology, so you can work with confidence throughout the life of the product. All device parts, including the accessories needed to run your calls, are original Physio-Control equipment. And, as a RELI customer you know that our field service team has all the details about the condition of your device at their fingertips, making it easier for you to own and maintain.

Contact us today and discover the value of Physio-Control products—refurbished by Physio-Control.

Call 800.442.1142 or visit www.physio-control.com





RELI

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For further information, contact Physio-Control at 800.442.1142 (U.S.), 888.870.0977 (Canada) or visit our website at www.physio-control.com.



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